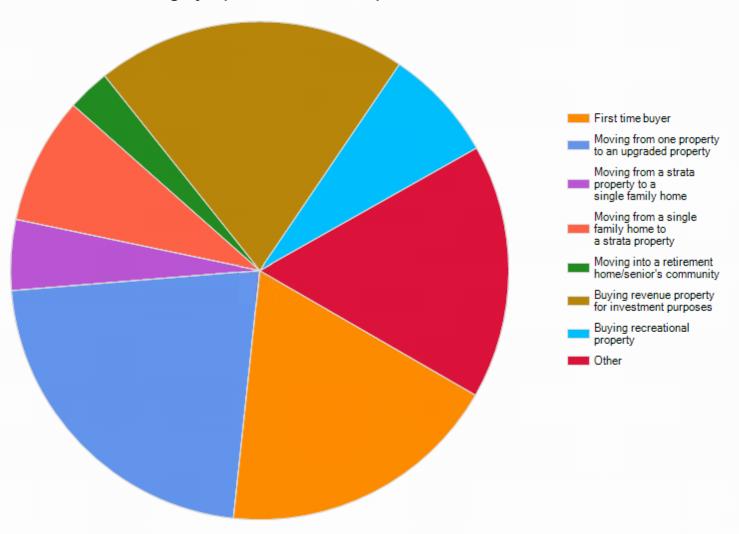
How would you best describe your most recent Buyer - property category? (Check one or more.)

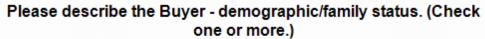
	Response Percent	Response Count
First time buyer	19.8%	20
Moving from one property to an upgraded property	23.8%	24
Moving from a strata property to a single family home	5.0%	5
Moving from a single family home to a strata property	8.9%	9
Moving into a retirement home/senior's community	3.0%	3
Buying revenue property for investment purposes	21.8%	22
Buying recreational property	7.9%	8
Other	17.8%	18
	If "Other", please specify (explain).	21
	answered question	101
	skipped question	2

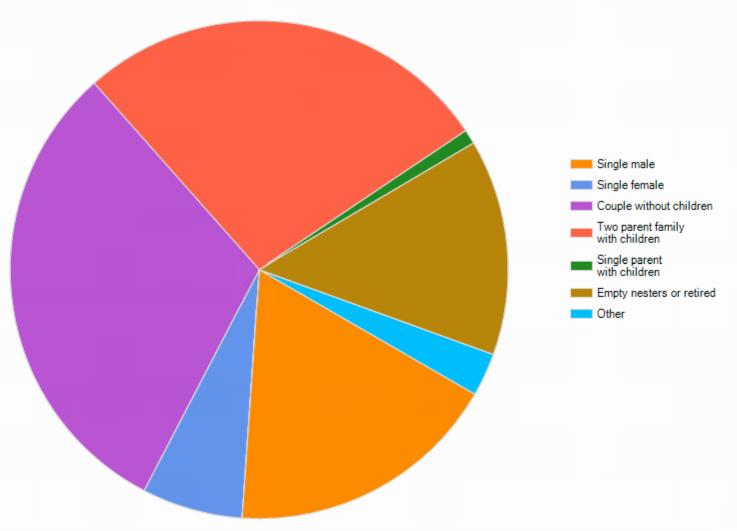
How would you best describe your most recent Buyer - property category? (Check one or more.)



Please describe the Buyer - demographic/family status. (Check one or more.) Response Response **Percent** Count Single male 18.4% 19 Single female 6.8% 7 Couple without children 32.0% 33 Two parent family with children 28.2% 29 Single parent with children 1.0% 1 Empty nesters or retired 14.6% 15 Other 2.9% 3 If "Other", please specify. 4 answered question 103 skipped question 0

Q2. Please describe the Buyer - demographic/family status. (Check one or more.)				
1	Young male with his girl friend	Jan 12, 2012 12:21 PM		
2	Couple with elderly parent	Jan 11, 2012 4:48 PM		
3	Two couples : brothers and their wives	Jan 9, 2012 12:12 PM		
4	Couple expecting child	Jan 9, 2012 11:21 AM		

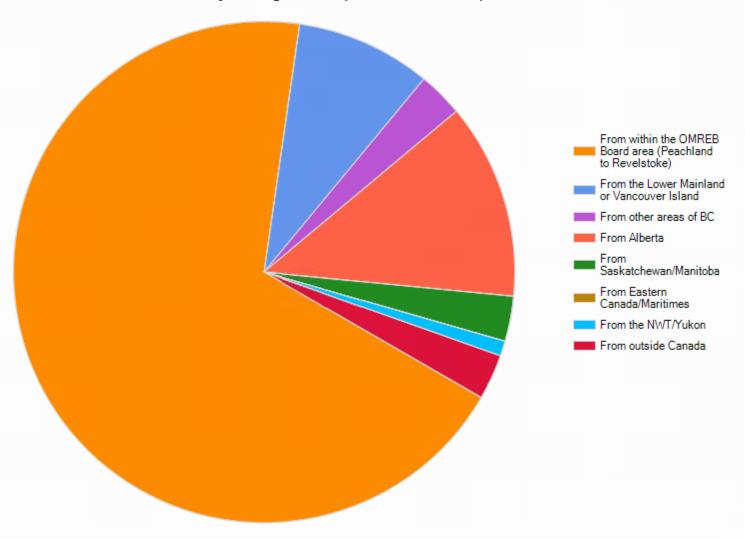




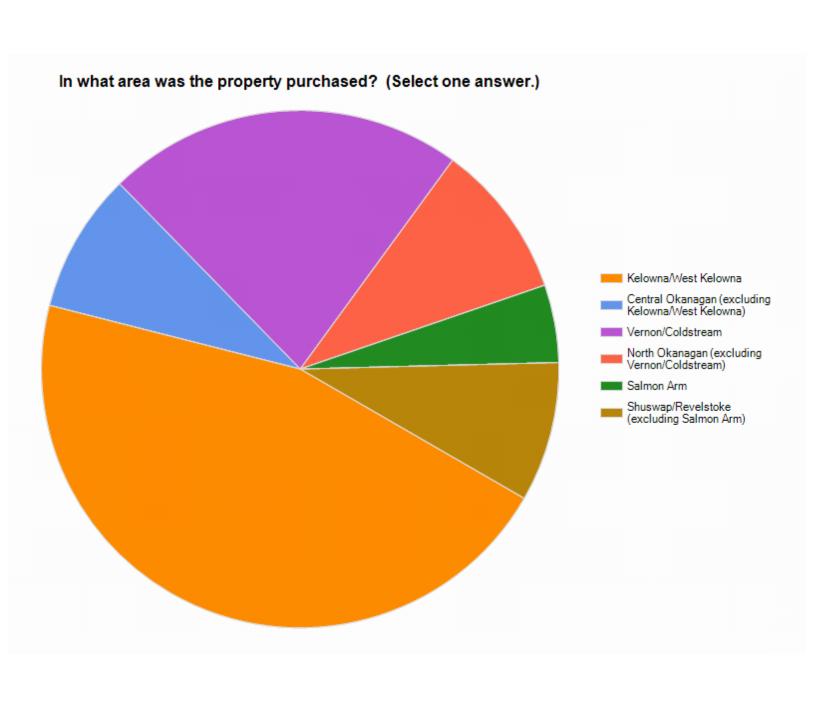
Where did the Buyer move from? If an Investor, choose where he/she is from even if not actually making a move. (Select one answer.)

	Response Percent	Response Count
From within the OMREB Board area (Peachland to Revelstoke)	68.9%	71
From the Lower Mainland or Vancouver Island	8.7%	9
From other areas of BC	2.9%	3
From Alberta	12.6%	13
From Saskatchewan/Manitoba	2.9%	3
From Eastern Canada/Maritimes	0.0%	0
From the NWT/Yukon	1.0%	1
From outside Canada	2.9%	3
	answered question	103
	skipped question	0

Where did the Buyer move from? If an Investor, choose where he/she is from even if not actually making a move. (Select one answer.)



In what area was the property purchased? (Select one answer.)				
	Response Percent	Response Count		
Kelowna/West Kelowna	45.6%	47		
Central Okanagan (excluding Kelowna/West Kelowna)	8.7%	9		
Vernon/Coldstream	22.3%	23		
North Okanagan (excluding Vernon/Coldstream)	9.7%	10		
Salmon Arm	4.9%	5		
Shuswap/Revelstoke (excluding Salmon Arm)	8.7%	9		
	answered question	103		
	skipped question	0		



Q6. Ple	ase add your comments here (optional):	
1	It would be easier if as well as the mls # you provided the address in the survey request.	Jan 12, 2012 10:39 AM
2	Younger retireds moving down to a one level detached in and adult community	Jan 9, 2012 5:46 PM
3	Big White	Jan 9, 2012 1:19 PM
4	Glenrosa area is where they purchased.	Jan 9, 2012 1:13 PM
5	moved from a house to a mobile.	Jan 9, 2012 12:40 PM
6	Rural Salmon Arm	Jan 9, 2012 11:21 AM
7	Clients have been looking at properties in Vernon for the past 2 1/2yrs, wanting to get to BC, their house finally sold - now able to make the move, they are sold on the lifestyle - lakes & ski hill, a good place to raise their children	Jan 9, 2012 11:16 AM
8	Client has daughter who moved here 7yrs ago, loves the Vernon area, is retiring to move here	Jan 9, 2012 11:13 AM
9	family relocating here from Malaysia with high school and UBCO aged children	Jan 9, 2012 11:13 AM
10	downsizing to be closer to grandchildren that have recently moved here	Jan 9, 2012 11:10 AM
11	This was a court ordered sale. The Buyer bought with the thoughts of living there for awhile then maybe selling once the market changes	Jan 9, 2012 11:10 AM
12	Foreclosure sale	Jan 9, 2012 11:08 AM